

Summary of Statewide Approved Vendor List for Audio-Visual Materials for Michigan Library Cooperative Member Libraries
 October 1, 2009-September 30, 2012

	CD-ROM	DVD	Music Cassettes	Music CD's	Talking Book Cassettes (abridged)	Talking Book Cassettes (unabridged)	Talking Book CD's	Talking Book MP-3 format	Playaways	Free Ship?
AEC One Stop Group	N/A	17-40%	N/A	17-40%	N/A	N/A	N/A	N/A	N/A	Yes
Audio Editions Books on Cassette	N/A	N/A	N/A	N/A	22%	22%	22%	22%	N/A	Yes
AVcafe	0-20%	0-20%	N/A	0-20%	0-20%	0-20%	0-20%	0-20%	N/A	<\$100 add \$6.00 101-\$500 add 6% 501>\$2000 add 5%
Baker & Taylor Public Libraries	N/A	30.2%	N/A	27.60%	45.5%	45.5%	45.5%	45.5%	N/A	Yes
Baker & Taylor School Libraries	N/A	20%	N/A	20%>\$15.00 15%<\$14.99	43%	43%	43%	43%	N/A	Talking Books/CD's YES Video/CD/DVD Free on orders>\$250
BWI	N/A	25%	25%	25%	25%	25%	25%	25%	15%	Yes
Follett Library Services	N/A	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	Yes
Ingram Library Services - Schools	N/A	0-35%	0-35%	0-35%	35.0%	0-35%	0-35%	0-35%	NA	Spoken Word Free Music NO Video/DVD free if order>\$200.00
Ingram Library Services	N/A	0-35%	0-45.2%	0-45.2%	45.2%	0-45.2%	45.2%	0-45.2%	NA	Spoken Word Free Music NO Video/DVD free if order>\$200.00
Instructional Video	N/A	0-15%	0-15%	0-15%	NA	NA	NA	NA	NA	Starting at \$6.75
Library Video Company	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	<\$100 add 6.95 >\$100 add 7% >\$1500 add 5%
MicroMarketing, LLC	N/A	15%	N/A	10%	N/A	N/A	20%	N/A	20%	Over \$200 Free
Midwest Tape	N/A	20%	N/A	20%	N/A	N/A	N/A	N/A	20%	Yes
Multicultural Books and Videos	N/A	20%	20%	20%	20%	20%	20%	20%	NA	Yes

Vendor Name	address	City state
AEC One Stop Group	598 Chestnut Tree Hill Road	Oxford, CT 06488
Audio Editions	P.O. Box 6930	Auburn, CA 95604
AV Cafe	6201 S. 58th Street Suite A	Lincoln, NE 68516-3678
Baker & Taylor	2550 W. Tyvola Road, Suite 300	Charlotte, NC 28217
Book Wholesalers Inc (BWI)	1340 Ridgeview Drive	McHenry, IL 60050
Books on Tape	910 Lincoln Way P.O. BOX 25122	Santa Ana, CA 32799-5122
Borders, Inc.	100 Phoenix Drive	Ann Arbor, MI 48108
Crimson Multimedia	675 W Saint Charles Rd	Elmhurst, IL 60126
Edge Entertainment Distributio	11012 Aurora Hudson Road	Streetsboro, OH 44241
Follet Library Resources (Sister to BWI)	1340 Ridgeview Drive	McHenry, IL 60050
Ingram Library Services Inc.	One Ingram Boulevard P.O. Box	La Vergne, TN 37086
Instructional Video	2219 C Street	Lincoln, NE 68502
Library Video Co.	7 E Wynnewood Road PO Box 580	Wynnewood, PA 19096
MicroMarketing LLC	P.O. Box 788	Old Lyme, CT 06371
Midwest Tape	6950 Hall Street	Holland, OH 43528
Multi-Cultural Books & Video	28880 Southfield Rd. Suite 183	Lathrup Village, MI 48076

www	Email Address	Contact	Title
www.aent.com	libraries@aent.com	Laurie Lobraico	Sr. Manager
www.audioeditions.com	kirby-d@audioeditions.com	Kirby Desha	Library Services Mana
www.theavcafe.com	theavcafe@theavcafe.com	Tricia Burt	Owner
www.btol.com	goodinm@btol.com	Mike Gooding	Sales Consultant
www.bwibooks.com	wally.jones@bwibooks.com	Wally Jones	Regional Account Man
mboland@randomhouse.com	mboland@randomhouse.com	Brian Gurewitz	President Library & Ed
	business@bordersgroupinc.com		
www.crimsoninc.com	info@crimsoninc.com		
www.edgedistro.com	pbs@edgedistro.com		
www.bwibooks.com	wally.jones@bwibooks.com	Wally Jones	Regional Account Man
www.ingramlibrary.com	ilsbids@ingrambook.com	Florence Cline	Contract Management
www.insvideo.com	orders@insvideo.com	Gary or Kathy Damkroger	
www.libraryvideo.com	openingday@libraryvideo.com	Kali N. Hammon	Bid Specialist
www.micromarketing.org	slwilson@micromarketing.org	Stephen L. Wilsc	Managing Member
www.midwesttapes.com	info@midwesttapes.com	Judy Sumner	Customer Service Mar
multiculturalbooksandvideos.com	service@multiculbv.com	Rakesh Kumar	President

phone

800-329-7664 x 8509
800-231-4261 x644
402-486-1686
800-775-7930 x1070

(800) 888-4478 ext. 6314
877-815-8273 x8724
877-815-8273 x8745

800-382-9409

(800) 888-4478 ext. 6314
800-937-5300 x35766

Customer Relations @ 800-
800-843-3620 x191

800-229-9887
800-875-2785
(248) 556-2676

Fax

fax: 800-882-1840
402-486-1570

fax: 859-225-6700
(800)888-6319

fax: 630-833-3611

fax: 859-225-6700
(800)888-6319

Fax: 402-475-6500
fax: 610-645-4040

fax: 860-943-0002
fax: 800-444-6645

Other Other2

Laurie Heather Smith - Sales Specialist 800-388-8
Library Services Manager is Marvin Goff x644

AV Sales & Customer Service Rep - Donna Sa

CD-ROMs

889 x509

ifran 800-775-2600 x2135