

Summary of Statewide Approved Vendor List for Audio-Visual Materials for Michigan Library Cooperative Member Libraries
 October 1, 2009-September 30, 2012

	CD-ROM	DVD	Music Cassettes	Music CD's	Talking Book Cassettes (abridged)	Talking Book Cassettes (unabridged)	Talking Book CD's	Talking Book MP-3 format	Playaways	Free Ship?
AEC One Stop Group	N/A	17-40%	N/A	17-40%	N/A	N/A	N/A	N/A	N/A	Yes
Audio Editions Books on Cassette	N/A	N/A	N/A	N/A	22%	22%	22%	22%	N/A	Yes
AVcafe	0-20%	0-20%	N/A	0-20%	0-20%	0-20%	0-20%	0-20%	N/A	<\$100 add \$6.00 101->\$500 add 6% 501->\$2000 add 5%
Baker & Taylor Public Libraries	N/A	30.2%	N/A	27.60%	45.5%	45.5%	45.5%	45.5%	N/A	Yes
Baker & Taylor School Libraries	N/A	20%	N/A	20%>\$16.00 15%<\$14.99	43%	43%	43%	43%	N/A	Talking Books/CD's YES Video/CD/DVD Free on orders>\$250
BWI	N/A	25%	25%	25%	25%	25%	25%	25%	15%	Yes
Follett Library Services	N/A	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%	Yes
Ingram Library Services - Schools	N/A	0-35%	0-35%	0-35%	35.0%	0-35%	0-35%	0-35%	NA	Spoken Word Free Music NO Video/DVD free if order >\$200.00
Ingram Library Services	N/A	0-35%	0-45.2%	0-45.2%	45.2%	0-45.2%	45.2%	0-45.2%	NA	Spoken Word Free Music NO Video/DVD free if order >\$200.00
Instructional Video	N/A	0-15%	0-15%	0-15%	NA	NA	NA	NA	NA	Starting at \$6.75
Library Video Company	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	<\$100 add 6.95 >\$100 add 7% >\$1500 add 5%
MicroMarketing, LLC	N/A	15%	N/A	10%	N/A	N/A	20%	N/A	20%	Over \$200 Free
Midwest Tape	N/A	20%	N/A	20%	N/A	N/A	N/A	N/A	20%	Yes
Multicultural Books and Videos	N/A	20%	20%	20%	20%	20%	20%	20%	NA	Yes

Statewide AV Vendor Contact List, 2009-2012
 Prepared by Suburban Library Cooperative
 October 1, 2009-Sept. 30, 2012

Vendor Name	Vendor Address	Website	Email	Contact Info
AEC One Stop	598 Chestnut Tree Hill Road Oxford, CT 06488	www.aec1.com	ibrarians@aec1.com	Laurie Lobraico, Senior Mgr 1-800-329-7664 x8508
Audio Editions	P. O. Box 6930 Auburn, CA 95604	www.audioeditions.com	kirby-a@audioeditions.com	Kirby Desha, Library Services Mgr 1-800-231-4261 Fax 1-800-882-1840
AV Cafe	6201 S. 58th St, Suite A Lincoln, NE 68516-3678	www.theavcafe.com	theavcafe@theavcafe.com	Tricia Burt, CEO 402-486-1666 Fax 402-486-1570
Baker & Taylor	2550 W. Tyvola Rd, Suite 300 Charlotte, NC 28217	www.btol.com	goodinn@btol.com	Mike Gooding, Regional Act Mgr 1-800-775-7930 x1070
Book Wholesalers, Inc (BWI)	1340 Ridgeview Drive McHenry, IL 60050	www.bwibooks.com	wally.jones@bwibooks.com	Wally Jones, Regional Act Mgr 1-800-888-4788 x6314 Fax 1-800-888-6319
Books on Tape	910 Lincoln Way, P.O. Box 25122 Santa Ana, CA 92799-5122		mboland@randomhouse.com	Brian Gurewitz, President, Library & Educational 1-877-815-8273 x8724
Borders, Inc	100 Phoenix Dr Ann Arbor, MI 48108		business@ordersgroupinc.com	
Crimson Multimedia	675 W. Saint Charles Rd Elmhurst, IL 60126	www.crimsoninc.com	info@crimsoninc.com	1-800-937-0092 Fax 1-860-536-5141
Edge Entertainment Dist	11012 Aurora Hudson Rd Streetsboro, OH 44241	www.edgedistro.com	pbs@edgedistro.com	Phil Singer 1-800-227-2425 x108
Follet Library Resources (Parent of BWI)	1340 Ridgeview Dr McHenry, IL 60050	www.bwibooks.com	wally.jones@bwibooks.com	Wally Jones, Regional Act Mgr 1-800-888-4788 x6314 Fax 1-800-888-6319
Ingram Library Services, Inc	One Ingram Boulevard La Vergne, TN 37086	www.ingramlibrary.com	libids@ingrambook.com	Florence Cline, Bids & Contracts 1-800-937-5300 x35766
Instructional Video Co.	2219 C Street Lincoln, NE 68502	www.insvideo.com	orders@insvideo.com	Gary or Kathy Damkroger 1-800-228-0164
Library Video Co.	7 E Wynnewood Rd, P. O. Box 580 Wynnewood, PA 19096	www.libraryvideo.com	openingday@libraryvideo.com	Kali Hammon, Bid Specialist 1-800-843-3620 x191
MicroMarketing, LLC	P. O. Box 788 Old Lyme, CT 06371	www.micromarketing.org	swilson@micromarketing.org	Stephen Wilson, Managing Member 1-800-229-9887 Fax 1-860-943-0002
Midwest Tape	6950 Hall Street Holland, OH 43528	www.midwesttapes.com	info@midwesttapes.com	Judy Sumner, Customer Service Mgr 1-800-875-2765 Fax 1-800-444-6645
Multi-Cultural Books & Videos	28680 Southfield Rd, Suite 183 Lathrup Village, MI 48076	www.multiculturalbooksandvideos.com	service@multiclibv.com	Rakesh Kumar, President 1-243-556-2676